

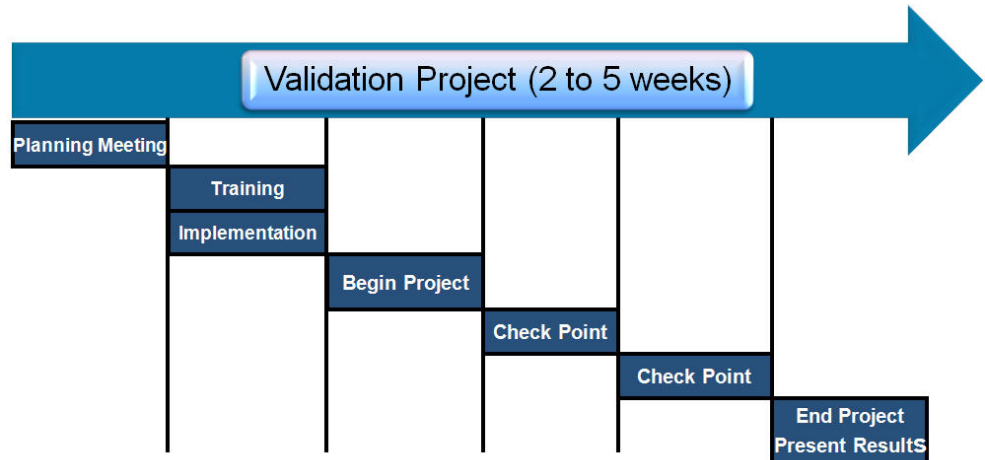
Top Reasons to Utilize Implementation Services

Facing These Issues?

- Design tools are not fully utilized.
- Design teams are still doing manual, repetitive tasks.
- Committee discussions are not driving results.
- Engineering backlog prevents new product development.
- Multi-vendor solution is hampering collaboration.
- Inefficient communication with suppliers and customers.
- Connection of bill of materials to ERP/MRP is manual.
- Internal teams are islands of automation that do not communicate.

Realize the benefits of the Autodesk **Digital Prototyping** Solution with Autodesk Project based services.

In today's global market, as manufacturers work to reduce design cycles and meet company objectives for growth and efficiency, it is becoming more important to realize a return on your investment quickly. We would like to help you accelerate the development of competitive products by offering project based services. Projects that are well-staffed with a competent cross-functional team, and prepared with project based training and implementation, often result in success. Only the Autodesk **Digital Prototyping** solution is scalable, attainable, and cost effective. Let us help you realize a return on your investment quickly while minimizing the risk.



Reduce Time to Success

It is not uncommon for new projects to be established and won by a few individuals who leverage nights and weekends to prove the validity of process improvements. Unfortunately, these efforts can take years to realize. Autodesk validation projects typically run from **2 to 5 weeks**, and leverage existing processes and efficiencies to help companies extend and leverage their strengths.

Establish a Winning Team

Building an effective team is often the hardest part of implementing new technology. Delivering results requires **careful balancing of processes, personnel, and technology**. To meet the needs of the project, company experts from the customer will outline key processes and explain the strengths of their people, while Autodesk will bring trainers, consultants and certified implementation engineers who are experienced in achieving process improvements with Autodesk's digital prototyping solution.

Build Momentum with Real Projects

While it is typical to establish a pilot for testing new software. This is often not enough proof for a company to actually roll out and use new technology in production. The priority of a real project is to minimize risk to current productivity while maximizing the potential benefits that can be obtained. Our planned and phased approach will help **ensure a successful first project with a 10% improvement** in the management expected success metric. This is possible because a strong team is in place and the benefit is clearly understood by management before the project starts. Executing the first project successfully often **increases morale and confidence** in the extended team that the solution is working.

Get Digital Prototyping Faster

The Autodesk solution is **scalable, attainable, and cost effective**. It is the best selling solution on the market, because we understand that you need incremental improvements as you make incremental investments. Only the Autodesk solution can provide demonstrable savings at each stage. Ask your local reseller or Autodesk sales rep to show you the full digital prototyping solution today.

Make a Plan for Success

The following chart shows the steps commonly followed to achieve success. Review this with your local reseller or Autodesk sales rep to build a specific success plan that meets your needs.

Projected Timing	Project Tasks (Shared by Autodesk, Reseller, and Customer)
Week 1	<ul style="list-style-type: none"> Establish Metrics Implementation/Installation <ul style="list-style-type: none"> Inventor 2009 Productstream 2009 Project Based Training <ul style="list-style-type: none"> Inventor 2009 Productstream 2009
Week 2	<ul style="list-style-type: none"> Initial Project Kickoff <ul style="list-style-type: none"> Determine Project Mentoring/Champion roles Select Project Checkpoints Setup Standards and Options <ul style="list-style-type: none"> Base Templates Material & Styles Library Drawing Borders Naming Conventions / Part Number Scheme Set up Drawing Standards Content Libraries Bill of Materials
Week 3	<ul style="list-style-type: none"> Project Testing / Validation <ul style="list-style-type: none"> Complete base project components Evaluate and plan for configurations Define customized configurations Execute project against metrics
Week 4	<ul style="list-style-type: none"> Subsequent Development Planning <ul style="list-style-type: none"> Prioritize design process improvement goals Define and assign project resources Forward Recommendations / Results Presentation
Optional Services	<ul style="list-style-type: none"> Custom Programming File translation and Data Migration Connection to ERP/MRP System Full or Part-Time Support Account Manager

